



DRIVING THE FUTURE OF ELECTRIC VEHICLES

We are the world leader of in-wheel motors for passenger cars, light commercial vehicles and future transport solutions.

Protean Electric is an automotive technology firm with around 150 talented people globally.

Our purpose is to make electric vehicles better, for the people who use them and for a sustainable world. Our mission is to make in-wheel motors a standard automotive product, used by customers worldwide.

Sales Engineer Farnham, UK

The Role:

We are seeking the right individual to join our Business Development Team.

Main Duties & Responsibilities:

The Sales Engineer will take ownership of customer accounts, supported by commercial team, providing project management and technical liaison support to ensure project success. As part of a small team in a growing business, they will be a proactive self-starter, comfortable working cross-disciplined with minimal supervision.

Reporting, Location & Travel:

This role reports to the Global Sales and Business Development Manager and is based in Farnham, Surrey. There is a frequent requirement for travel to Europe and occasional requirement for travel to China and United States.

Key Responsibilities:

Key responsibilities for the role include, although are not limited to, the following:

- Ownership of customer project deliverables and relationships.
- Technical support for pre-sales and commercial activities.
- Liaison between international teams, customers and suppliers.
- Customer technical support, fault-finding and commissioning/calibration support.
- Generation of technical materials, processes and documentation.

Relevant Skills & Behaviours

Our values:

- **Will to Win:** we succeed by delivering to customers; on time, on quality and on cost.
- **Pioneering:** we are passionate about the technology.
- **Courageous:** we face our challenges.
- **Working Together:** we can rely on each other and others can rely on us.
- **Personally Responsible:** we do what needs doing, when it needs doing.
- **With Integrity:** we are honest, open and respectful.

Successful candidates should be able to demonstrate the following relevant skills and behaviours:

- Leadership and motivation.
- Project planning and management.
- Organisation and task management.
- Problem solving and resourcefulness.
- Interpersonal communications.
- Budgeting and estimating.
- Customer relationship management.
- Supplier management.

Relevant Knowledge & Experience

Candidates should assess their suitability against the following essential and/or desirable relevant knowledge and experience:

Essential:

- Good technical degree in engineering or science (Bachelor's or equivalent).
- 3+ years' experience in automotive or similar field.
- Experience managing customer and supplier relationships.
- Understanding of the hybrid/electric vehicle industry.
- Understanding of automotive electrical and/or safety/systems design.
- Ability to produce and understand technical documentation and commercial context.
- Technical project management and proven organisation skills.
- Fluent in English.

Desirable:

- Technical experience of the following vehicle technologies:
 - Mechanical design (SolidWorks, mechanical integration of hybrid/electric automotive components).
 - Electrical/Electronic system design automotive systems (large format / high voltage batteries, electronic control units, power distribution, driver controls and displays, inverters, chargers, DC/DC converters).
 - Control system development (Matlab/Simulink, ABS/Stability systems, battery/inverter interfaces, steering, cooling, other ancillary systems).
 - High and low-volume manufacturing and production (APQP, PPAP, TS16949, ISO:9001).
- Experience applying project formal management methods such as Agile.
- Experience setting up and/or using IT solutions such as MS-Project, SharePoint, Subversion, Jira, Confluence.
- Second language (ideally Mandarin-Chinese, or European languages)

Cont/...

Employee Benefits

In return for a rewarding and fulfilling career, all Employees can look forward to receiving a competitive salary, plus several additional employee benefits:

- **Discretionary Bonus:** Employees are eligible to receive a discretionary bonus of up to 15% of annual salary; this is paid annually and is subject to meeting set agreed targets.
- **Life Assurance:** Employees are automatically enrolled into the company's Life Assurance scheme; this provides the sum of four times annual basic salary in the event of death during employment.
- **Pension Scheme:** Employees are automatically enrolled into the Company's Group Personal Pension Scheme, with the company matching contributions from a minimum of 5% up to a maximum of 7%.
- **Private Healthcare:** subject to completion of probation, Employees, their partners and dependents, are able to join the company's private healthcare scheme with BUPA, in addition to an accompanying cash plan with BHSF.
- **Learning & Development:** Employees are encouraged to continue their career development with a variety of training courses and development opportunities available to them, including the offer of learning Mandarin.
- **Relocation:** we are able to offer a relocation package to assist Employees and their families when relocating to within a designated distance/duration from the company's offices.

Full details of the Employee Benefits are available upon request, or will be made available on provision of an offer of employment.

Should you wish to apply for this role, please e-mail your CV, covering letter and salary expectations to: ukjobs@proteanelectric.com – please be sure to quote the full Job Title in the subject line and read our Privacy Notice.

Thank you for your interest, we wish you every success with your application.

